

OMREB MONTHLY BUYERS SURVEY 12 Month and 16 Month Averages

2011 AVERAGE – January through December:

On average during the 12 months of 2011, home buyers have been coming from:

- Within the OMREB Board area (56.47%)
- Alberta (14.90%)
- Lower Mainland/Vancouver Island (11.13%)
- Other areas of BC (8.30%)
- Eastern Canada/Maritimes (3.13%)
- Saskatchewan/Manitoba (3.09%)
- Outside Canada (2.37%)
- North West Territories/Yukon* (0%)

*First month reported – Sept 11 (0.5%)

On average, during 2011:

- Move-up Buyers accounted for 23.96% of the purchasers
- First-time Buyers comprised **20.84**%

2010 AVERAGE – September through December (4th Quarter):

On average during the last 4 months of 2010, home buyers were coming from:

- Within the OMREB Board area (57.58%)
- Lower Mainland/Vancouver Island (14.2%)
- Alberta (14%)
- Other areas of BC (7.13%)
- Saskatchewan/Manitoba (4%)
- Eastern Canada/Maritimes (2.53%)
- Outside Canada (2.07%).

On average, during the last quarter of 2010:

- Move-up Buyers accounted for 21.50% of the purchasers
- First-time Buyers comprised **26.23%**

16-MONTH AVERAGE - September 2010 through December 2011:

On average, during the last quarter of 2010 and during 2011, home buyers have been coming from:

- Within the OMREB Board area (57.03%)
- Alberta (14.25%)
- Lower Mainland/Vancouver Island (12.67%)
- Other areas of BC (7.72%)
- Saskatchewan/Manitoba (3.35%)
- Eastern Canada/Maritimes (2.83%)
- Outside Canada (2.22%)
- North West Territories/Yukon* (0%)

*First month reported – Sept 11 (0.5%)

On average over the last 16 months:

- First-time Buyers comprised **23.54%** of the purchasers
- Move-up Buyers accounted for 22.73%